

Performance Development Program for Managers

Human Resources

JANUARY
2020



Learning Objectives

- Discuss TRCA's performance development process.
- Prepare to measure both the “what” and the “how” of performance by setting clear, SMART objectives.
- Practice coaching conversations using the GROW Model.
- Demonstrate objective setting in Ceridian DayForce.



Housekeeping & Ground Rules

- **No disturbances:** Phones should be off or kept in silent mode.
- **Breaks:** Please come back on time from breaks assigned.
- **Participation:** You are your own best resource.
- **Ask questions:** Please ask questions if clarification is required.
- **Respectful:** everyone has an equal voice and everyone's opinion matters.





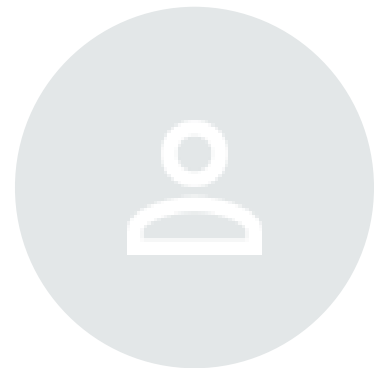
Facilitate collaborative dialogue



**Create a consistent process for
developing and measuring
performance**



**Encourage employee involvement
in their own development**



**Build and develop capabilities for
workforce planning**

Why Performance Development

Performance Development Cycle



Program Timelines

IMPORTANT NOTE:

2020 Objectives should be inputted into Ceridian by March 12, 2020.

DECEMBER/JANUARY

Senior Leadership cascade strategic priorities and divisional objectives.

JANUARY/FEBRUARY

Meet with manager to establish objectives aligned with divisional priorities. Focus on establishing 4 to 5 objectives.

Development goals also established - focus on establishing 2 to 3 objectives.

JUNE/JULY

Mid-Year Review to assess progress to date.

NOVEMBER/ DECEMBER

Year- end Review to evaluate performance. Development objectives are reviewed.

FOUNDATIONS



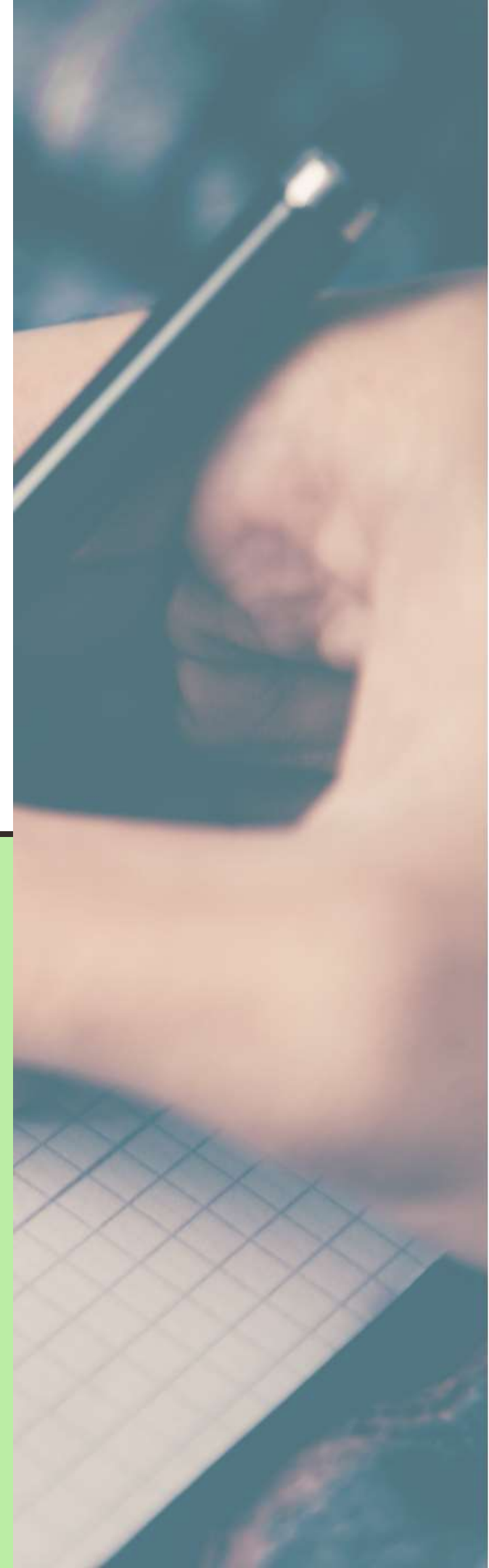
VISION, MISSION,
VALUES



STRATEGIC PLAN



DIVISIONAL
PRIORITIES





Leadership Expectations



Program
Ambassadors



Facilitate
Discussions



Collaboratively
establish objectives



Development
Opportunities

A person in a dark suit and white shirt is sitting at a desk. Their right hand is raised, gesturing, while their left hand rests on their lap. The desk is cluttered with various items: a laptop on the left, several sheets of paper with charts and graphs in the center, and a calculator on the right. The entire image is covered with a semi-transparent green filter. The text 'Objective Setting' is centered over the image in a white, serif font.

Objective Setting

Your Role as Manager

- Have a sound understanding and clearly communicate division/business unit plans and priorities for the year.
- Set up time to establish objectives with team.
- Help employees set objectives aligned with divisional or strategic plan priorities.
- Help employees set development goals that are aligned with career interests and aspirations.

Your Role as Employee

- Understand division/business unit plans and priorities for the year.
- Come prepared to actively participate in the creation of objectives.
- Reach agreement with manager regarding methods to support objective and developmental goal achievement.
- Come prepared to actively participate in the creation of development goals.

OBJECTIVE SETTING

**STRATEGIC
PLAN
PRIORITIES**

**DIVISIONAL
PRIORITIES**

5 Objectives maximum to be
created **TIED TO STRATEGIC
PRIORITIES AND/ OR
DIVISIONAL PRIORITIES**

Objective Setting: example

PROJECT MANAGER

Divisional Priorities

Carry out the planning, design and construction of protection works to the limit of funding available, on a priority basis as agreed to by York Region ESS staff.

Two projects scheduled for implementation in 2020: Patterson-Richvale and Yonge Street Overpass.

Objective Setting: example

PROGRAM ASSISTANT

Strategic Plan Priority #3:
Rethink Greenspace to maximise
greenspace

Coordinate one working
session with each municipal
partner by end of Q2.

Develop five high priority
partnered trail
implementation projects
with member
municipalities by the end
of Q4.

OBJECTIVE SETTING


SMART GOALS

PRACTICE



As a Manager, identify one divisional objective provided to you by your Director and help your employee develop an objective to support the divisional priority.

Keep **SMART** goals in mind: Identify a timeline for completion and what the measure of achievement will be.



OBJECTIVE SETTING


SMART GOALS

PRACTICE

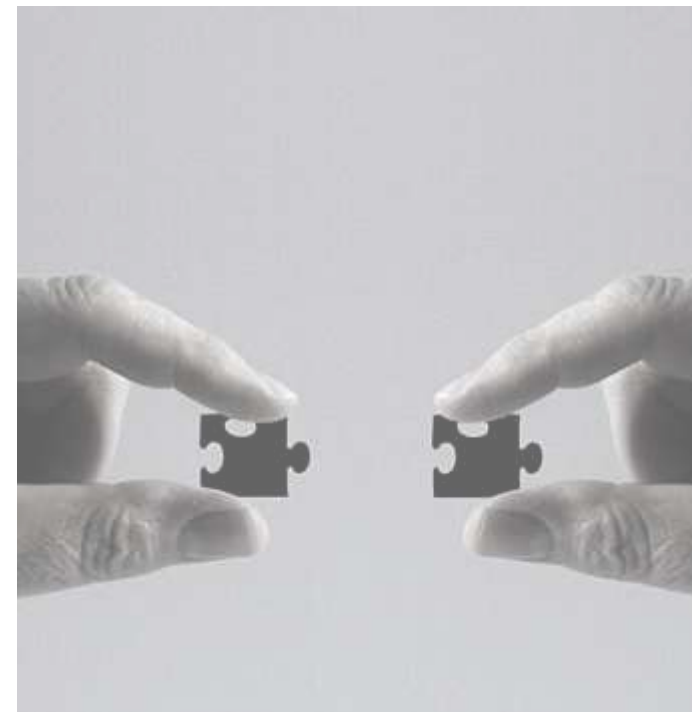


As a Manager, identify one objective tied to the Strategic Plan Priorities and help your employee develop an objective.

Keep **SMART** goals in mind: Identify a timeline for completion and what the measure of achievement will be.



Competencies



WHAT ARE THEY?

Behaviors that distinguish excellent performers and help to align individual behavior with business strategies.

To be demonstrated on a daily basis.

WHY ARE THEY IMPORTANT?

Enable the development and sustainment of a culture where people want to learn and develop.

Competencies



CORE



LEADERSHIP



**SENIOR
LEADERSHIP**

Competencies

CORE

Required of **all** TRCA employees across all levels and functions.

LEADERSHIP

Required for TRCA management (Directors, SM, Managers, Sups)

COMPETENCIES

Integrity
Collaboration
Accountability
Respect
Excellence

COMPETENCIES

Develop & Lead Talent
Champion Change
Communicate Effectively
Create Vision & Strategy

A person in a dark suit and white shirt is seated at a desk. Their right hand is raised, gesturing while speaking. The desk is cluttered with papers, a laptop, and other office items. The entire image is covered with a semi-transparent green filter. The title 'Coaching Conversations' is centered in a large, white, serif font.

Coaching Conversations

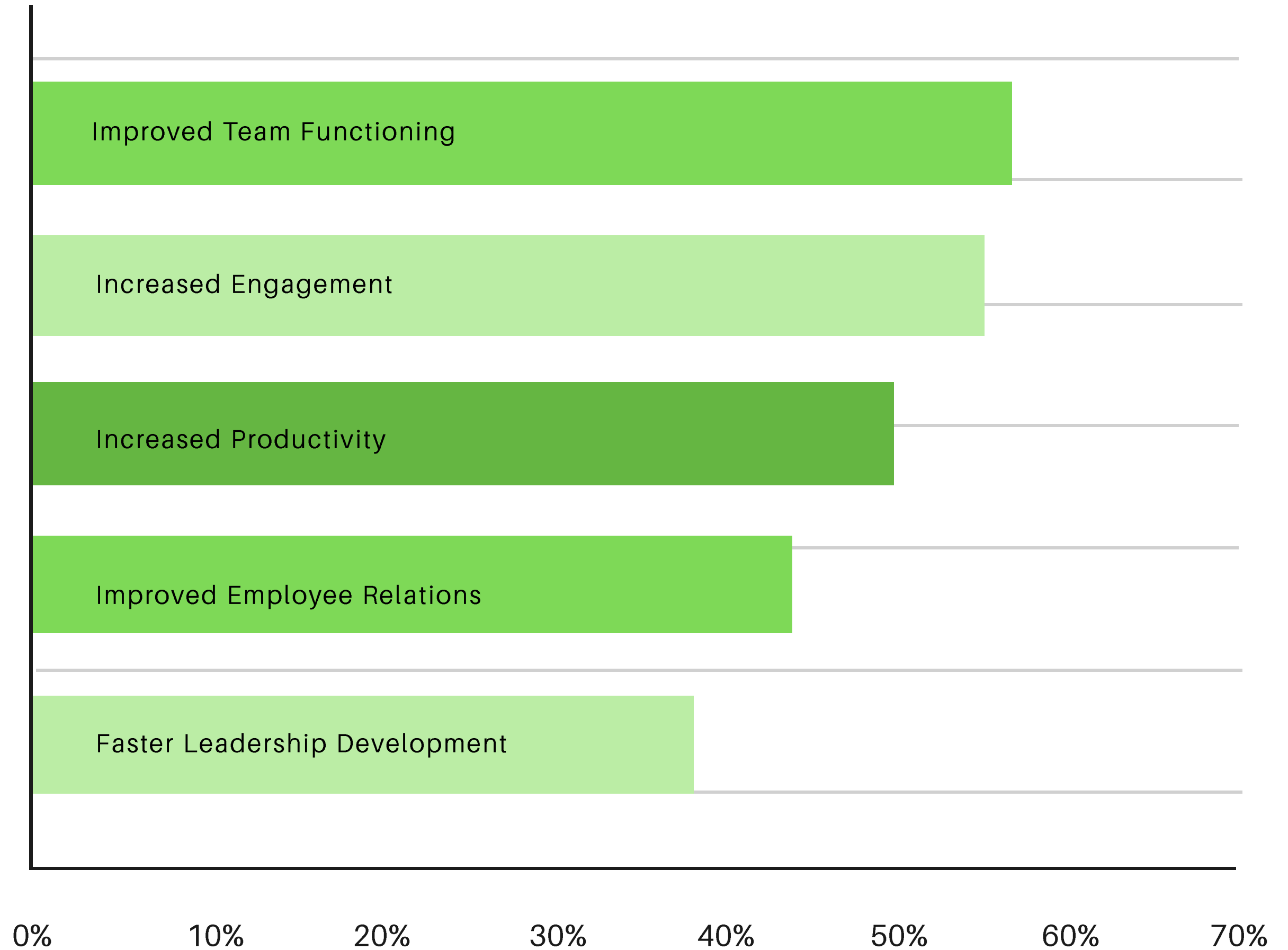
“

“Tell me, and I’ll forget. Show me, and I’ll remember. Involve me, and I’ll learn.”

BENJAMIN FRANKLIN

Coaching Culture

Top five impacts of coaching



COACHING: BEST PRACTICES

1

Pre-Coaching

Prepare your conversation

Book a private area

Allocate ample time

2

During Coaching

Set the stage

Follow the 80/20 Principle

Limit Distractions

3

Post-Coaching

Summarize action items

Document action items



Ceridian DayForce

Employee Overview

1

How to Access
Performance in Ceridian

2

Ceridian Screen
Overview

3

Entering Objectives in
Ceridian

4

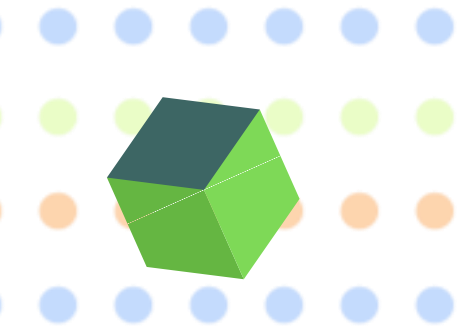
Making Edits to
Existing Objectives

5

Deleting Existing
Objectives

6

Documenting Progress
towards Objectives



Manager Overview

1

How to View
Team Goals

2

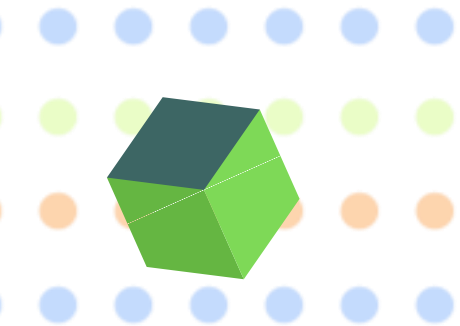
How to View
Team Competencies

3

How to View Teams
Progress Comments

4

How to enter Progress
Comments for each
Employee





Key Takeaways

- Goal/objective setting is a combined effort between you and your manager.
- Goals/objectives & competencies must be evaluated together to accurately assess performance. Think of the goal as the “what” and the competency as the “how.”
- Regular coaching conversations are central to the success of this process as they ensure alignment between you and your employees.

Resources



All Resources can be found under:

Staff Hub > Human Resources Tab > Performance Development Program > Resources for Supervisors



PERFORMANCE DEVELOPMENT GUIDE

Outlines the Performance Development Process, Objective setting and Coaching Conversations.



CERIDIAN TRAINING AIDE

Quick outline of specific transactions in Ceridian.

- **Employee Profile:** Creating an Objective
- **Employee Profile:** Adding Comments to review
- **Manager Profile:** Viewing an employee's objectives

Talk to us!

**The Human
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